

**Tavistock Town Council**  
**Budget Monitoring Report 31st August 2018**

Year to 31st August 2018 = 41.67% of year

|                                    | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget |
|------------------------------------|------------------|---------------------|--------------------|-----------------|-----------------------|-----------------|-------------|
| <b>Total Expenditure</b>           | £ 1,475,030      | £ 731,467           | £ 1,605,907        | £ 874,510       | £ 44,895              | £ 829,615       | 48.3 %      |
| <b>Total Income</b>                | £ 1,744,992      | £ 810,055           | £ 1,757,514        | -£ 947,459      |                       |                 | 46.1 %      |
| <b>Net Expenditure over Income</b> | £ 269,962        | £ 78,588            | £ 151,607          | £ 1,821,969     |                       |                 |             |

| Expenditure Detail |                                | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget | Notes                                |
|--------------------|--------------------------------|------------------|---------------------|--------------------|-----------------|-----------------------|-----------------|-------------|--------------------------------------|
| 4001               | SALARIES                       | 685,558          | 298,141             | 733,510            | 435,369         |                       | 435,369         | 40.6 %      | All employees paid monthly           |
| 4003               | Pension Added Years            | 845              | 0                   | 900                | 900             |                       | 900             | 0.0 %       |                                      |
| 4004               | WAGES                          | 26,330           | 15,611              | 24,500             | 8,889           |                       | 8,889           | 63.7 %      | Casuals paid weekly                  |
| 4005               | Temporary/Agency Staff         | 20,497           | 8,788               | 1,000              | -7,788          |                       | -7,788          | 878.8 %     | Reflects interim office arrangements |
| 4006               | PROTECTIVE CLOTHING/UNIFORMS   | 3,578            | 1,177               | 3,000              | 1,823           | 125                   | 1,698           | 43.4 %      |                                      |
| 4007               | CONFERENCES/MEETINGS           | 4,107            | 1,380               | 5,500              | 4,120           | 75                    | 4,045           | 26.5 %      |                                      |
| 4008               | COURSES/TRAINING               | 9,471            | 2,590               | 17,700             | 15,110          | 260                   | 14,850          | 16.1 %      |                                      |
| 4009               | TRAVEL                         | 2,376            | -57                 | 2,550              | 2,607           |                       | 2,607           | -2.2 %      |                                      |
| 4010               | MISC STAFF COSTS               | 19               | 12                  | 250                | 239             |                       | 239             | 4.6 %       |                                      |
| 4011               | RATES                          | 91,966           | 80,684              | 105,045            | 24,361          |                       | 24,361          | 76.8 %      | Invoiced annually                    |
| 4012               | WATER RATES                    | 5,243            | 4,326               | 11,275             | 6,950           |                       | 6,950           | 38.4 %      | Guildhall has move to metered supply |
| 4013               | RENT PAID                      | 23,623           | 0                   | 0                  | 0               |                       | 0               | 0.0 %       |                                      |
| 4014               | ELECTRICITY                    | 40,111           | 8,712               | 59,200             | 50,488          |                       | 50,488          | 14.7 %      |                                      |
| 4015               | GAS                            | 17,959           | 4,414               | 23,500             | 19,086          |                       | 19,086          | 18.8 %      | Element of accrual inc               |
| 4016               | CLEANING AND RUBBISH           | 38,390           | 18,772              | 43,700             | 24,929          | 1,002                 | 23,926          | 45.2 %      |                                      |
| 4017               | License - PC Software          | 3,274            | 2,339               | 3,500              | 1,161           |                       | 1,161           | 66.8 %      |                                      |
| 4020               | MISC EXPENSES                  | 20,896           | 3,761               | 20,600             | 16,839          | 17,434                | -595            | 102.9 %     | GF committed spend                   |
| 4021               | Tel. Calls/Service & Broadband | 9,938            | 4,326               | 10,050             | 5,724           | 308                   | 5,417           | 46.1 %      |                                      |
| 4022               | POSTAGE                        | 2,999            | 923                 | 2,750              | 1,827           | 185                   | 1,642           | 40.3 %      |                                      |
| 4023               | STATIONERY/PRINTING            | 6,069            | 2,071               | 6,350              | 4,279           | 94                    | 4,185           | 34.1 %      |                                      |
| 4024               | SUBSCRIPTIONS                  | 2,932            | 2,693               | 3,580              | 887             |                       | 887             | 75.2 %      | Most subscriptions invoiced annually |
| 4025               | INSURANCE                      | 29,024           | 23,785              | 30,575             | 6,791           |                       | 6,791           | 77.8 %      |                                      |
| 4027               | Photocopier hire and usage     | 7,581            | 1,652               | 10,000             | 8,348           |                       | 8,348           | 16.5 %      |                                      |
| 4028               | REGALIA                        | 0                | 0                   | 500                | 500             |                       | 500             | 0.0 %       |                                      |
| 4029               | TOWN ADVERTISING               | 4,851            | 1,335               | 10,200             | 8,865           | 1,058                 | 7,807           | 23.5 %      |                                      |
| 4030               | RECRUITMENT ADVTG              | 2,491            | 0                   | 1,750              | 1,750           | 285                   | 1,465           | 16.3 %      |                                      |
| 4031               | OTHER ADVERTISING              | 23,779           | 11,582              | 19,800             | 8,218           | 3,676                 | 4,543           | 77.1 %      | Some pre payment inc                 |
| 4032               | WEBSITE DESIGN/MTCE            | 621              | 255                 | 750                | 495             | 100                   | 395             | 47.3 %      |                                      |
| 4033               | CIVIC BALL EXPENDTRE           | 3,669            | 3,296               | 3,500              | 204             |                       | 204             | 94.2 %      | 2017/18 year's event costs           |
| 4034               | PUBLIC RELATIONS               | 0                | 0                   | 2,500              | 2,500           |                       | 2,500           | 0.0 %       |                                      |
| 4036               | PROPERTY MAINTENANCE           | 32,416           | 37,017              | 73,750             | 36,733          | 9,262                 | 27,471          | 62.8 %      | Committed exp. Incs £8k Drake Rd Bay |
| 4037               | GROUND MAINTENANCE             | 28,478           | 5,442               | 30,000             | 24,558          | 867                   | 23,691          | 21.0 %      |                                      |
| 4038               | CONTRACT MAINTENANCE           | 13,627           | 6,377               | 22,450             | 16,073          | 1,472                 | 14,601          | 35.0 %      |                                      |

| Expenditure Detail |                                | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget   | Notes   | Agenda item 60 |
|--------------------|--------------------------------|------------------|---------------------|--------------------|-----------------|-----------------------|-----------------|---------------|---|----------------|
| 4041               | EQUIPMENT HIRE                 | 2,257            | 309                 | 2,900              | 2,591           |                       | 2,591           | 10.7 %        |   |                |
| 4042               | EQUIPMENT MAINT'CE             | 14,014           | 4,608               | 22,350             | 17,742          | 670                   | 17,072          | 23.6 %        |   |                |
| 4043               | VEHICLE RUNNING COST           | 15,601           | 9,392               | 13,500             | 4,108           | 2,389                 | 1,720           | 87.3 %        | Projected overspend -replacement vehicle acquired     |                |
| 4044               | PERFORMING RIGHTS              | 1,111            | 860                 | 1,250              | 390             |                       | 390             | 68.8 %        |   |                |
| 4045               | IT MAINTENANCE/SUPPORT         | 9,070            | 3,983               | 11,200             | 7,217           |                       | 7,217           | 35.6 %        |   |                |
| 4046               | EQUIPMENT PURCHASE             | 24,316           | 4,650               | 11,500             | 6,850           | 2,547                 | 4,303           | 62.6 %        |   |                |
| 4047               | GEN'WKS MGRS BUDGET            | 1,746            | 3,052               | 3,000              | -52             |                       | -52             | 101.7 %       | Market tables + gazebo repairs                        |                |
| 4048               | PARK & RIDE EXPEND             | 10,764           | 95                  | 11,500             | 11,405          |                       | 11,405          | 0.8 %         |   |                |
| 4050               | POOP SCOOP                     | 5,477            | 4,550               | 5,000              | 450             |                       | 450             | 91.0 %        | Periodic invoicing                                    |                |
| 4051               | BANK CHARGES                   | 3,513            | 1,449               | 3,500              | 2,051           |                       | 2,051           | 41.4 %        |   |                |
| 4053               | LOAN INTEREST                  | 19,503           | 378                 | 17,117             | 16,739          |                       | 16,739          | 2.2 %         |   |                |
| 4054               | LOAN CAPITAL REPAID            | 54,314           | 13,664              | 40,333             | 26,669          |                       | 26,669          | 33.9 %        |   |                |
| 4055               | Professional Fees (other)      | 3,361            | 291                 | 4,500              | 4,209           |                       | 4,209           | 6.5 %         |   |                |
| 4056               | LEGAL EXPENSES                 | 28,377           | 34,580              | 15,700             | -18,880         |                       | -18,880         | 220.3 %       | * see below.£14,196 recovery not incl.Gh'I iro£17,500 |                |
| 4057               | AUDIT FEES                     | 4,334            | -2,159              | 4,380              | 6,539           | 170                   | 6,369           | -45.4 %       |   |                |
| 4058               | Professional Fees - Properties | 6,410            | 5,729               | 11,180             | 5,451           |                       | 5,451           | 51.2 %        | Increased turnover                                    |                |
| 4059               | ACCOUNTANCY FEES               | 5,586            | 532                 | 4,000              | 3,468           |                       | 3,468           | 13.3 %        |   |                |
| 4062               | MAYORS ALLCE                   | 2,000            | 0                   | 2,000              | 2,000           |                       | 2,000           | 0.0 %         |   |                |
| 4063               | Civic/Ceremonial Expenses      | 4,258            | 1,176               | 5,000              | 3,824           | 995                   | 2,829           | 43.4 %        |   |                |
| 4064               | TWINNING EXPENSES              | 234              | 179                 | 250                | 72              | 58                    | 13              | 94.7 %        |   |                |
| 4065               | ELECTIONS                      | 5,686            | 0                   | 6,000              | 6,000           |                       | 6,000           | 0.0 %         |   |                |
| 4067               | COMMUNITY GRANTS               | 20,236           | 13,700              | 25,000             | 11,300          |                       | 11,300          | 54.8 %        |   |                |
| 4073               | PATHS MAINTENANCE              | 675              | 1,105               | 2,500              | 1,395           | 13                    | 1,382           | 44.7 %        |   |                |
| 4075               | DISPOSAL OF ASSETS             | -500             | 0                   | 0                  | 0               |                       | 0               | 0.0 %         |   |                |
| 4076               | TOWN SIGNS                     | 0                | 0                   | 1,200              | 1,200           |                       | 1,200           | 0.0 %         |   |                |
| 4089               | H R & H & S SUPPORT            | 250              | 0                   | 2,000              | 2,000           | 1,240                 | 760             | 62.0 %        | O/S expected - investigation expenses                 |                |
| 4091               | TOWN HALL ENTERTAINERS         | 220              | 420                 | 600                | 180             |                       | 180             | 70.0 %        |   |                |
| 4092               | TOILET CLEANING CONT (WDBC)    | 6,497            | -313                | 7,000              | 7,313           |                       | 7,313           | -4.5 %        |   |                |
| 4093               | TH MANAGER'S BUDGET            | 526              | 594                 | 1,500              | 906             |                       | 906             | 39.6 %        |   |                |
| 4094               | MARKET REEVE BUDGET            | 605              | 1,643               | 1,500              | -143            | -115                  | -28             | 101.9 %       |   |                |
| 4095               | MUSEUM GRANT                   | 11,300           | 0                   | 14,300             | 14,300          |                       | 14,300          | 0.0 %         |   |                |
| 4096               | CLLRS ALLOWANCE                | 5,679            | 2,379               | 8,687              | 6,308           |                       | 6,308           | 27.4 %        |   |                |
| 4097               | Cllr IT Allowance              | 21               | 0                   | 1,000              | 1,000           |                       | 1,000           | 0.0 %         |   |                |
| 4102               | ANCIENT MONUMENTS              | 986              | 557                 | 1,000              | 443             |                       | 443             | 55.7 %        |   |                |
| 4108               | CHRISTMAS LIGHTS               | 5,791            | 234                 | 9,000              | 8,766           |                       | 8,766           | 2.6 %         |   |                |
| 4112               | TOWN CLERK'S BUDGET            | 0                | 616                 | 1,500              | 884             |                       | 884             | 41.1 %        |   |                |
| 4114               | ASST TC BUDGET                 | 567              | 125                 | 1,500              | 1,375           |                       | 1,375           | 8.3 %         |   |                |
| 4117               | TOWN CLOCK                     | 20               | 0                   | 1,500              | 1,500           |                       | 1,500           | 0.0 %         |   |                |
| 4134               | MAYORS F'RAISING DON'N         | 1,103            | 1,075               | 0                  | -1,075          |                       | -1,075          | 0.0 %         |   |                |
| 4135               | TOWN CRIER EXPENSES            | 35               | 35                  | 350                | 315             |                       | 315             | 10.0 %        |   |                |
| 4136               | TOWN HALL EVENTS COSTS         | 0                | 0                   | 1,500              | 1,500           |                       | 1,500           | 0.0 %         |   |                |
| 4178               | Neighbourhood Plan             | 0                | 0                   | 25,000             | 25,000          |                       | 25,000          | 0.0 %         |   |                |
| 4501               | TTC Cont'n to THI Projects     | 22,944           | 62,333              | 0                  | -62,333         |                       | -62,333         | 0.0 %         |   |                |
|                    | <b>Total OverHead</b>          | <b>1,461,606</b> | <b>723,222</b>      | <b>1,587,032</b>   | <b>863,880</b>  | <b>44,170</b>         | <b>819,710</b>  | <b>48.4 %</b> |   |                |

| Expenditure Detail |                               | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget   | Notes                                  |
|--------------------|-------------------------------|------------------|---------------------|--------------------|-----------------|-----------------------|-----------------|---------------|--|
| 3001               | COST OF SALES-DRINK           | 12,514           | 7,413               | 18,000             | 10,587          | 679                   | 9,908           | 45.0 %        |  |
| 3002               | COST OF SALES-FOOD            | 253              | 421                 | 375                | -46             |                       | -46             | 112.3 %       |  |
| 3011               | BAR SUPPLIES                  | 657              | 411                 | 500                | 89              | 46                    | 44              | 91.2 %        |  |
|                    | <b>Total Direct</b>           | <b>13,424</b>    | <b>8,245</b>        | <b>18,875</b>      | <b>10,630</b>   | <b>725</b>            | <b>9,905</b>    | <b>47.5 %</b> |  |
| Income Detail      |                               | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget   | Notes                                  |
| 1000               | INTERMENTS                    | 32,170           | 12,292              | 25,000             | -12,708         |                       |                 | 49.2 %        |  |
| 1010               | RENT RECEIVED                 | 454,071          | 221,727             | 454,561            | -232,834        |                       |                 | 48.8 %        | Normally invoiced quarterly in advance |
| 1011               | INSURANCE RECHARGED           | 1,900            | 2,000               | 1,900              | 100             |                       |                 | 105.3 %       |  |
| 1015               | TICKET SALES                  | 0                | 678                 | 0                  | 678             |                       |                 | 0.0 %         |  |
| 1020               | LETTING INCOME                | 57,303           | 32,904              | 83,500             | -50,596         |                       |                 | 39.4 %        |  |
| 1021               | EQUIPMENT HIRE INC            | 2,055            | 396                 | 550                | -154            |                       |                 | 72.0 %        |  |
| 1022               | FORFEITED DEPOSITS            | 140              | 189                 | 0                  | 189             |                       |                 | 0.0 %         |  |
| 1023               | TH KITCHEN LETTING INCOME     | 7,213            | 2,847               | 5,000              | -2,153          |                       |                 | 56.9 %        |  |
| 1033               | CIVIC BALL INCOME             | 5,110            | 374                 | 2,500              | -2,126          |                       |                 | 15.0 %        |  |
| 1034               | MAYOR'S FUNDRAISING           | 800              | 895                 | 0                  | 895             |                       |                 | 0.0 %         |  |
| 1040               | MARKET TOLLS                  | 337,031          | 129,623             | 381,000            | -251,377        |                       |                 | 34.0 %        | Reduction reflects closure for works   |
| 1041               | ELECTRICITY RECOVERY          | 964              | 865                 | 1,000              | -135            |                       |                 | 86.5 %        |  |
| 1043               | MARKET STORAGE                | 4,285            | 1,803               | 5,000              | -3,198          |                       |                 | 36.0 %        |  |
| 1044               | MARKET LOCK-UPS               | 25,020           | 12,375              | 33,360             | -20,985         |                       |                 | 37.1 %        |  |
| 1045               | MARKET CARRIER BAGS           | 695              | 365                 | 500                | -135            |                       |                 | 73.1 %        |  |
| 1050               | CAR PARK FEES                 | 35,610           | 18,084              | 38,000             | -19,916         |                       |                 | 47.6 %        |  |
| 1060               | GOOSE FAIR INCOME             | 41,918           | 14,106              | 41,500             | -27,394         |                       |                 | 34.0 %        |  |
| 1061               | PARK & RIDE INCOME            | 6,118            | 0                   | 7,250              | -7,250          |                       |                 | 0.0 %         |  |
| 1068               | Legal Fees Recovered          | 17,533           | 0                   | 0                  | 0               |                       |                 | 0.0 %         |  |
| 1071               | STAFF COSTS RECOVERED         | 4,291            | 0                   | 500                | -500            |                       |                 | 0.0 %         |  |
| 1072               | Grant Funding -WHS G'hll Proj | 10,000           | 0                   | 0                  | 0               |                       |                 | 0.0 %         |  |
| 1073               | GRANT FUNDING HLF             | 43,830           | 4,870               | 0                  | 4,870           |                       |                 | 0.0 %         |  |
| 1075               | PRECEPT SUPPORT GRANT         | 31,925           | 0                   | 29,179             | -29,179         |                       |                 | 0.0 %         |  |
| 1076               | PRECEPT                       | 539,547          | 324,586             | 590,814            | -266,228        |                       |                 | 54.9 %        | Received half yearly                   |
| 1078               | DONATIONS RECEIVED            | 6,946            | 0                   | 0                  | 0               |                       |                 | 0.0 %         |  |
| 1080               | MISC INCOME                   | 25,120           | 8,273               | 6,350              | 1,923           |                       |                 | 130.3 %       |  |
| 1081               | Garden Festival Income        | 2,915            | 1,344               | 3,300              | -1,956          |                       |                 | 40.7 %        |  |
| 1082               | DEPOT SEAT INCOME             | 1,500            | 0                   | 1,500              | -1,500          |                       |                 | 0.0 %         |  |
| 1087               | Grounds Mtc Contract - WDBC   | 9,000            | 0                   | 9,000              | -9,000          |                       |                 | 0.0 %         |  |
| 1088               | Play Park Inspections         | 500              | -150                | 0                  | -150            |                       |                 | 0.0 %         |  |
| 1090               | INTEREST RECEIVED             | 5,182            | 86                  | 5,000              | -4,914          |                       |                 | 1.7 %         |  |
| 1100               | BAR SALES                     | 32,369           | 19,223              | 30,000             | -10,777         |                       |                 | 64.1 %        |  |
| 1120               | FOOD SALES                    | 385              | 0                   | 750                | -750            |                       |                 | 0.0 %         |  |
| 1130               | Bar Extension & Licences      | 700              | 300                 | 500                | -200            |                       |                 | 60.0 %        |  |
| 1175               | PROCEEDS OF ASSET DISPOSALS   | 846              | 0                   | 0                  | 0               |                       |                 | 0.0 %         |  |
|                    | <b>Total Income</b>           | <b>1,744,992</b> | <b>810,055</b>      | <b>1,757,514</b>   | <b>-947,459</b> |                       |                 | <b>46.1 %</b> |  |

\*4056 Legal Exp - Costs reflect additional non standard and legacy work agreed by Council, this figure will increase by a further £33k when Sep invoices are included

**Tavistock Town Council**  
**Capital Project Budget Monitoring Report 31st August 2018**

Current Budget = £255,250  
Year to 31st August 2018 = 41.67% of year

| Expenditure Detail |                                | Actual Last Year | Actual Year to Date | Current Annual Bud | Budget Variance | Committed Expenditure | Funds Available | % of Budget    | Notes  |
|--------------------|--------------------------------|------------------|---------------------|--------------------|-----------------|-----------------------|-----------------|----------------|--|
| 4800               | ROLLING CAPITAL FUND PROVISION | 215,000          | 215,000             | 215,000            | 0               |                       | 0               | 100.0 %        |  |
| 4805               | CAP Cemetery Soakaway          | 59,926           | 0                   | 0                  | 0               |                       | 0               | 0.0 %          | Work complete  |
| 4810               | CAP Relocation of Works Depot  | 9,370            | 61,498              | 0                  | -61,498         |                       | -61,498         | 0.0 %          | See also 4824. Note £90k allocation to refurb works        |
| 4811               | CAP Council ICT Infrastructure | 753              | 0                   | 0                  | 0               | -154                  | 154             | 0.0 %          |  |
| 4812               | CAP Duke St Repointing etc     | 158,554          | 0                   | 0                  | 0               | 13,820                | -13,820         | 0.0 %          | Work complete  |
| 4813               | CAP Abbey Walk resurfacing etc | 8,234            | 0                   | 0                  | 0               |                       | 0               | 0.0 %          | Work complete  |
| 4815               | CAP NEW PLANT & VEHICLES       | 0                | 16,225              | 0                  | -16,225         |                       | -16,225         | 0.0 %          | Vehicle purchased  |
| 4821               | CAP Rundle Room Refurbishment  | 2,495            | 0                   | 0                  | 0               |                       | 0               | 0.0 %          | Discontinued   |
| 4823               | CAP Guildhall Refurbishment    | 0                | 2,000               | 0                  | -2,000          | 38,000                | -40,000         | 0.0 %          |  |
| 4824               | CAP New Depot                  | 369,380          | 3,284               | 0                  | -3,284          |                       | -3,284          | 0.0 %          | See 4810 above   |
| 4825               | CAP - THI PROPERTIES SINKING F | 27,500           | 27,500              | 27,500             | 0               |                       | 0               | 100.0 %        | EMR refer  |
| 4826               | CAP G'hall Development Phase   | 43,345           | 5,936               | 0                  | -5,936          | 1,730                 | -7,666          | 0.0 %          | Work complete. NOTE delivery phase to be added (iro £1.6m) |
| 4827               | CAP - Guildhall Sinking Fund   | 12,750           | 12,750              | 12,750             | 0               |                       | 0               | 100.0 %        | EMR refer  |
| 4828               | CAP -BUTCHERS HALL REFURB      | 100,944          | 2,388               | 0                  | -2,388          |                       | -2,388          | 0.0 %          | Anticipated £20k additional spend re WC cubicle            |
| 4832               | CAP-TENNIS COURT RESURFACING   | 0                | 0                   | 0                  | 0               | 3,600                 | -3,600          | 0.0 %          | £15k budget allocation                                     |
| 4833               | CAP-PANNIER MARKET DRAINAGE    | 0                | 236                 | 0                  | -236            |                       | -236            | 0.0 %          | Work complete  |
| 4834               | CAP - Pannier Market Doors     | 2,260            | 101,131             | 0                  | -101,131        |                       | -101,131        | 0.0 %          | Work complete  |
| 4835               | CAP - Pannier Market Roof      | 0                | 0                   | 0                  | 0               | 1,013                 | -1,013          | 0.0 %          | Work complete  |
| 4836               | CAP - PMK Lighting/Heating     | 0                | 73,355              | 0                  | -73,355         |                       | -73,355         | 0.0 %          | Work complete  |
| 4837               | CAP - PMK Internal Units       | 0                | 60,963              | 0                  | -60,963         |                       | -60,963         | 0.0 %          | Work complete  |
| 4839               | CAP Play Park Resurfacing      | 0                | 47,979              | 0                  | -47,979         |                       | -47,979         | 0.0 %          |  |
| 4898               | EXCEPTIONAL MAINTENANCE        | 21,883           | 8,622               | 0                  | -8,622          |                       | -8,622          | 0.0 %          |  |
|                    | <b>Total OverHead</b>          | <b>1,032,394</b> | <b>638,867</b>      | <b>255,250</b>     | <b>-383,617</b> | <b>58,009</b>         | <b>-441,626</b> | <b>273.0 %</b> |  |